FINANCIAL STATEMENTS AND INDEPENDENT AUDITORS' REPORT

June 30, 2020 and 2019



Certified Public Accountants

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INDEPENDENT AUDITORS' REPORT

To the Board of Directors The Children's Advocacy Center of Delaware, Inc. Dover, Delaware

Report on the Financial Statements

We have audited the accompanying financial statements of The Children's Advocacy Center of Delaware, Inc. (a nonprofit organization), which comprise the statements of financial position as of June 30, 2020 and 2019, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

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To the Board of Directors The Children's Advocacy Center of Delaware, Inc.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The Children's Advocacy Center of Delaware, Inc. as of June 30, 2020 and 2019, and the changes in its net assets and cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated January 4, 2021, on our consideration of The Children's Advocacy Center of Delaware, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of The Children's Advocacy Center of Delaware, Inc.'s internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering The Children's Advocacy Center of Delaware, Inc.'s internal control over financial control over financial control over financial reporting and compliance.

Wheeler Walfuch and Dwore P.A.

January 4, 2021 Wilmington, Delaware

STATEMENTS OF FINANCIAL POSITION

June 30, 2020 and 2019

ASSETS

	-	2020	 2019
CURRENT ASSETS Cash and cash equivalents Certificate of deposit Grants receivable Prepaid expenses	\$	220,489 230,601 181,942 4,237	\$ 225,869 225,000 159,312 24,951
Total current assets		637,269	 635,132
NON-CURRENT ASSETS Leasehold improvements and equipment – net Investments Security deposits Total non-current assets TOTAL ASSETS		332,479 39,768 4,049 376,296 1,013,565	\$ 252,348 39,625 4,049 296,022 931,154
LIABILITIES AND NET	= ASSET		
CURRENT LIABILITIES Accounts payable Compensated absences payable Accrued compensation	\$	94,154 106,022 18,477	\$ 102,017 88,943 13,075
Total current liabilities		218,653	204,035
NET ASSETS Without donor restriction Total net assets		794,912 794,912	 727,119
TOTAL LIABILITIES AND NET ASSETS	\$	1,013,565	\$ 931,154

STATEMENTS OF ACTIVITIES

For the Years Ended June 30, 2020 and 2019

	Without Donor	 2020 With Donor		
	Restrictions	Restrictions	_	Total
PUBLIC SUPPORT AND REVENUE Public support				
Grants	\$ 1,743,199	\$ -	\$	1,743,199
Contributions and donations	284,889	-		284,889
Total public support	2,028,088	-	-	2,028,088
Revenue				
Interest	5,281	-		5,281
Other income	946	-		946
Realized (loss) gain on investments	(90)	-		(90)
Total revenue	6,137	-	_	6,137
Net assets released from restrictions – funds expended for restricted purposes	<u> </u>		_	
Total public support and revenue	2,034,225	_		2,034,225
EXPENSES				
Program services	1,772,465	-		1,772,465
Management and general	193,967	-		193,967
Total expenses	1,966,432	-	_	1,966,432
Change in net assets	67,793	-		67,793
Net assets – beginning of year	727,119	-	_	727,119
Net assets – end of year	\$ 794,912	\$ 	\$_	794,912

		2019		
-	Without Donor	With Donor		
	Restrictions	Restrictions		Total
\$	1,536,609	\$ -	\$	1,536,609
	291,746	-		291,746
-	1,828,355	-		1,828,355
	6,117	-		6,117
	-	-		-
	1,019	-		1,019
-	7,136	-	•	7,136
-				-
	1,835,491	-		1,835,491
				-,,
	1,564,396	-		1,564,396
-	164,188	-		164,188
	1,728,584			1,728,584
-	1,720,304			1,720,504
	106,907	-		106,907
-	620,212	-		620,212
\$_	727,119	\$ -	\$	727,119

STATEMENTS OF FUNCTIONAL EXPENSES

For the Years Ended June 30, 2020 and 2019

	_	Program		M	2020 anagement		
		Services			nd General		Total
0.1.1	- -	00 (1 (0			10(1(0	- -	0.50 (0.0
Salaries	\$	836,469	S	5	136,169	\$	972,638
Benefits		182,354			13,726		196,080
Payroll taxes		62,995			9,413		72,408
Total salaries and							
related expenses		1,081,818			159,308		1,241,126
Contract services		289,885			8,966		298,851
Occupancy		227,709			7,043		234,752
Supplies		51,987			7,768		59,755
Printing and copying		1,777			94		1,871
Equipment rental and repairs		15,574			2,327		17,901
Advertising		-			-		-
Dues		3,125			-		3,125
Insurance		16,862			1,874		18,736
Bank service charges		-			_		-
Legal		3,309			368		3,677
Travel		20,708			3,094		23,802
Conference fees		5,910			883		6,793
Depreciation		53,801			2,242		56,043
		;1					
Total expenses	\$_	1,772,465	9	§	193,967	\$_	1,966,432

		2019		
	Program	Management		
	Services	and General]	Fotal
\$	709,614	\$ 115,519	\$	825,133
	166,214	12,511		178,725
	53,190	7,948		61,138
	929,018	135,978	1,	,064,996
	276,609	8,555		285,164
	207,672	6,423		214,095
	17,330	2,590		19,920
	846	45		891
	12,582	1,880		14,462
	260	-		260
	2,275	-		2,275
	16,160	1,796		17,956
	490	53		543
	2,913	324		3,237
	30,125	4,502		34,627
	19,099	-		19,099
_	49,017	2,042	Reprint and the second second	51,059
¢	1 5 (4 20 (¢ 1(4.100	¢ 1	700 504
\$_	1,564,396	\$ 164,188	\$,	,728,584

STATEMENTS OF CASH FLOWS

For the Years Ended June 30, 2020 and 2019

	2020	2019
CASH FLOWS FROM OPERATING ACTIVITIES Cash received – grants and contributions Cash received – other income Cash paid to suppliers and employees Interest income	\$ 1,744,030 946 (1,613,058) 5,281	\$ 1,548,134 (1,300,866) 6,117
Net cash provided by operating activities	137,199	253,385
CASH FLOWS FROM INVESTING ACTIVITIES Purchase of investments Purchase of property and equipment Purchase of certificate of deposit	(804) (136,174) (5,601)	(123) (177,222) (20,020)
Net cash utilized by investing activities	(142,579)	(197,365)
CASH FLOWS FROM FINANCING ACTIVITIES	<u>-</u>	
Net (decrease) increase in cash and cash equivalents	(5,380)	56,020
Cash and cash equivalents – beginning of year	225,869	169,849
Cash and cash equivalents - end of year	\$220,489	\$ 225,869

NOTES TO FINANCIAL STATEMENTS

June 30, 2020 and 2019

NOTE A – NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

1. Nature of Activities

The Children's Advocacy Center of Delaware, Inc. (the Organization) is a 501(c)(3) not-forprofit organization founded in 1996. The mission of the Organization is to reduce the devastating long-term effects that child abuse has on children, their families, and society through immediate coordinated child focused services, education and advocacy.

2. Basis of Accounting

The financial statements of the Organization have been prepared on the accrual basis of accounting.

3. Cash and Cash Equivalents

For purposes of the statement of cash flows, the Organization considers all net assets without donor restrictions that are highly liquid investments with an initial maturity of three months or less to be cash equivalents.

4. Financial Statement Presentation

The financial statement presentation follows the recommendations of generally accepted accounting principles in the United States of America for *Financial Statements of Not-for-Profit Organizations*. In accordance with these standards, the Organization is required to report information regarding its financial position and activities according the following net asset qualifications.

Net assets without donor restrictions: Net assets that are not subject to donor-imposed stipulations and may be expended for any purpose in performing the primary objectives of the Corporation. These net assets may be used at the discretion of the Corporation's management.

Net assets with donor restrictions: Net assets subject to donor-imposed stipulations. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Corporation or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity.

NOTE A – NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

5. <u>Revenue Recognition</u>

All contributions are considered available for the Organization's general programs unless specifically restricted by the donor. Amounts received that are designated for future periods or restricted by the donor are reported as donor restricted support and increase the respective class of net assets. Contributions received with donor restrictions that are met in the same reporting period are reported as net assets without donor restriction.

6. Grants Receivable

Grants receivable are carried at net realizable value and represent amounts due from granting agencies based upon invoices submitted for expenses already incurred. Bad debt is charged to expense when determined to be uncollectible by management. It is the opinion of management that bad debt under this method is not materially different than what the bad debt expense would have been if the allowance method were used. There was no bad debt expense for the years ended June 30, 2020 and 2019.

7. Investments

Investments in equity and debt securities are recorded at fair market value in the statement of financial position. Any unrealized gains and losses on investments are included in investment income and reported in the statement of activities as increases or decreases in net assets without donor restrictions, unless their use is restricted by explicit donor stipulations, in which case unrealized gains or losses will affect net assets with donor restrictions. Investment income and gains restricted by donors are reported as increases in net assets without donor restrictions if the restrictions are met in the reporting period in which the income and gains are recognized. Investments are held in an endowment fund administered by the Delaware Community Foundation which has variance power over the funds invested with them.

8. Leasehold Improvements, Equipment, and Depreciation

Leasehold improvements and equipment are stated at cost if purchased. Donated facilities and equipment are recorded at their fair market values at the date of receipt. When such assets are sold or otherwise disposed of, the cost and accumulated depreciation are removed from their respective accounts, and any gain or loss on such disposition is recognized in the statement of activities. Expenditures for maintenance, repairs, minor renewals and betterments which do not improve or extend the useful life of the respective asset are expensed. All other expenditures for renewals and betterments are capitalized.

Assets are capitalized when they exceed \$2,500 and have more than one year of estimated useful life. Depreciation is provided on a straight-line basis over the estimated useful lives of the assets. The following is a schedule of the estimated useful lives:

NOTE A – NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

8. Leasehold Improvements, Equipment, and Depreciation - (Continued)

Automobiles	5 years
Leasehold improvements	3-15 years
Furniture and fixtures	7 years
Office equipment and software	3-7 years

9. Functional Expenses

The costs of providing the various programs have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the program and supporting services benefited.

10. Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

11. Advertising

The Organization expenses advertising when incurred. Advertising expense totaled \$0 and \$260 for the years ended June 30, 2020 and 2019, respectively.

12. <u>Retirement Plan</u>

The Organization sponsors a retirement plan for all employees and matches contributions. The Organization matched up to 3% of wages of full-time participating employees for the years ending June 30, 2020 and 2019. Organization contributions were \$22,986 and \$17,819 for the years ended June 30, 2020 and 2019, respectively.

13. Income Tax

The Organization is a not-for-profit entity that is exempt from income tax under Section 501(c)(3) of the *Internal Revenue Code* and, therefore, has made no provision for federal, state or local income tax in the accompanying financial statements. In addition, the Organization has been determined by the Internal Revenue Service not to be a "private foundation" within the meaning of Section 509(a) of the *Internal Revenue Code*.

NOTE A – NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

13. Income Tax - (Continued)

The Organization follows ASC 740-10, *Income Taxes*, as it relates to uncertain tax positions. Management has reviewed its current and past federal income tax positions and has determined, based on clear and unambiguous tax law and regulations, that the tax positions taken are certain and that there is no likelihood that a material tax assessment would be made if a respective government agency examined tax returns subject to audit. Accordingly, no provision for the effects of uncertain tax positions has been recorded.

Currently, the 2016, 2017 and 2018 tax years are open and subject to examination by the Internal Revenue Service. However, the Organization is not currently under audit nor has the Organization been contacted by this jurisdiction. Interest and penalties related to income taxes are included in income tax expense when incurred.

14. New Accounting Pronouncement

Effective July 1, 2019, the Organization retrospectively changed its accounting method for revenue recognition as a result of implementing the requirements in the Financial Accounting Standard Board's Accounting Standards Codification (ASC) 606, *Revenue from Contracts with Customers*. The new revenue recognition guidance requires the recognition of revenue when promised goods or services are transferred to customers in an amount that reflects the consideration to which the Organization expects to be entitled in exchange for those goods or services. The Organization adopted the requirements of the new revenue recognition guidance as of July 1, 2019, utilizing the full retrospective transition method. The effect of this change had no effect on the Organization's financial statements.

15. Subsequent Events

In March 2020 the Director General of the World Health Organization declared COVID-19 a pandemic. We are still assessing the impact COVID-19 may have on our business, but there can be no assurance that this analysis will enable us to avoid part or all of any impact from the spread of COVID-19 or its consequences, including downturns in business sentiment generally. The extent to which the COVID-19 pandemic and global efforts to contain its spread will impact our operations will depend on future developments, which are highly uncertain and cannot be predicted at this time, and include the duration, severity and scope of the pandemic and the actions taken to contain or treat the COVID-19 pandemic.

The Organization has evaluated subsequent events through January 4, 2021, which is the date the financial statements were available to be issued.

NOTE B – LIQUIDITY

Financial assets available for general expenditure, that is, without donor restrictions limiting their use, within one year of the balance sheet date, comprise of the following:

		2020	2019
Cash and Cash Equivalents	\$	220,489	\$ 225,869
Certificate of Deposit		230,601	225,000
Grants Receivable		181,942	159,312
Investments	_	39,768	39,625
Total	\$	672,800	\$ 649,806

NOTE C - LEASEHOLD IMPROVEMENTS, EQUIPMENT AND DEPRECIATION

Leasehold improvements, equipment and accumulated depreciation consisted of the following at June 30:

	2020		2019
Leasehold improvements	\$	301,062	\$ 234,584
Furniture and fixtures		97,135	83,576
Office equipment		717,482	661,346
Total property and equipment		1,115,679	979,506
Less: accumulated depreciation		(783,200)	(727,158)
Leasehold improvements and			
equipment – net	\$	332,479	\$ 252,348

NOTE D – COMPENSATED ABSENCES PAYABLE

The Organization allows employees to accumulate unused vacation that can be utilized at a later time or paid out upon retirement or leaving employment. The balance in this account as of June 30, 2020 and 2019, was \$106,022 and \$88,943, respectively.

NOTE E – INVESTMENTS

Investments consisted of the following as of June 30:

	 2020		2019
Pooled Funds			
Market Value	\$ 39,768	\$_	39,625
Cost	\$ 34,938	\$_	34,224

NOTE F – DONATED SERVICES

The Organization recognizes donated services that create or enhance the value of non-financial assets or require specialized skills which are provided by individuals possessing those skills and would typically need to be purchased if not provided by donation. For both years ended June 30, 2020 and 2019, the Organization received physician and nurse services valued at \$133,416. This has been reflected in the statement of activities as a donation and in the statement of functional expenses as part of contract services.

Beginning March 2017, the Organization received lobbying services from The Willis Group, LLC. The principal of The Willis Group is a board member of the Organization. For the years ended June 30, 2020 and 2019, the Organization received lobbying services valued at \$36,000. This has been reflected in the statement of activities as a donation and in the statement of functional expenses as part of contract services.

NOTE G – DONATED FACILITIES

The Organization utilizes office space free of charge in Wilmington and Bear, Delaware. This contribution has been recorded in the financial statements at the estimated fair value of \$92,012 for each of the years ended June 30, 2020 and 2019. This has been reflected in the statement of activities as a donation and in the statement of functional expenses as part of occupancy.

NOTE H – FINANCIAL INSTITUTIONS

The Organization maintains its cash balances in several financial institutions located in Wilmington, Delaware. These accounts are insured by either the Federal Deposit Insurance Corporation (FDIC) up to \$250,000 per depositor or the National Credit Union Administration (NCUA) and Excess Share Insurance (ESI) up to \$500,000 per depositor. At times, these account balances may exceed insured limits. There were no uninsured amounts for both years ending June 30, 2020 and 2019.

NOTE I – CONCENTRATIONS

During 2020 and 2019, approximately 50% and 54%, respectively, of the Organization's total revenue and public support was received from the State of Delaware General Assembly, passed through the Department of Services for Children, Youth and their Families. Additionally, approximately 31% and 26%, respectively, of the Organization's total revenue and public support was received from the Criminal Justice Council. Loss or reduction of these funds would require the Organization to re-evaluate the services they are able to provide.

NOTE J - RELATED PARTY TRANSACTIONS

One of the Board Members owns the company which leases the Dover office space to the Organization. Rent expense totaled \$76,768 and \$69,429 for the years ended June 30, 2020 and 2019, respectively.

NOTE K – OPERATING LEASES

The Organization leases office equipment and office space under non-cancelable operating leases expiring at various dates through November 2024. The future minimum lease payments are as follows at June 30, 2020:

2021	\$ 111,699
2022	85,732
2023	75,153
2024	76,656
2025	 32,203
Total	\$ 381,443

Total payments made under the various operating leases totaled \$117,920 and \$106,578 for the years ended June 30, 2020 and 2019, respectively. These amounts are included in occupancy and equipment rental and repairs on the statement of functional expenses.

NOTE L – FAIR VALUE OF ASSETS

The Organization adopted ASC 820-10, *Fair Value Measurements and Disclosures*, which provides the framework for measuring fair value under generally accepted accounting principles. The Organization's investments on the statement of financial position are categorized based upon the level of judgment associated with the inputs used to measure their fair value.

Hierarchical levels – defined by ASC-820 and directly related to the amount of subjectivity associated with the inputs to fair valuation of these assets and liabilities – are as follows:

- Level 1 Inputs that reflect unadjusted quoted prices in active markets for identical assets or liabilities that the Organization has the ability to access at the measurement date.
- Level 2 Inputs other than quoted prices that are observable for the asset either directly or indirectly, including inputs in markets that are not considered to be active.
- Level 3 Inputs that are unobservable, including those that are not derived from market data or which cannot be corroborated by market data. The determination of fair value for investments included in the Level 3 category requires considerable subjectivity and estimation.

NOTE L – FAIR VALUE OF ASSETS (CONTINUED)

The investment's categorization within the fair value hierarchy is based on the lowest level of significant input to its valuation. At June 30, 2020 and 2019, all investments of the Organization were categorized in Level 2, as all price inputs were based on quoted prices that were observable indirectly. The fair values for investments are determined by reference to relevant information generated by third party providers. The fair value for investments at June 30, 2020 and 2019, was \$39,768 and \$39,625, respectively.



INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH *GOVERNMENT AUDITING STANDARDS*

To the Board of Directors The Children's Advocacy Center of Delaware, Inc. Dover, Delaware

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of The Children's Advocacy Center of Delaware, Inc. (a nonprofit organization), which comprise the statement of financial position as of June 30, 2020, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated January 4, 2021.

Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered The Children's Advocacy Center of Delaware, Inc.'s internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of The Children's Advocacy Center of Delaware, Inc.'s (the Organization) internal control. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the Organization's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

To the Board of Directors The Children's Advocacy Center of Delaware, Inc.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether The Children's Advocacy Center of Delaware, Inc.'s financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

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January 4, 2021 Wilmington, Delaware